



Versatile

MITRE 10 TradeCentre

NEWSLETTER

May 2023

THIS MONTH AT VERSATILE



DEAL OF THE MONTH

SEIMA Syros Toilet Suite are now on Special!
While Stocks Last

SEIMA SYROS TOILET SUITE

Was \$386 Now \$249!
Get in quick as there is limited stock.



Apprentice Tool Allowance From July 1 2022 until June 2023

CTF have launched the Apprentice Tool Allowance. This means construction apprentices and trainees may be eligible for a rebate of up to \$500 for tools and safety equipment.

Available from July 1 2022 until 30 June 2023.

Claim now.

Conditions apply. For more information on the program and how to claim visit-

<https://bit.ly/3yuUpcT>



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VERSATILE PRICE INCREASES AND DECREASES

NEWS FROM VERSATILE

For our Plaster Product

As a result of a complete review of Versatile Plaster Product profiles there will be some minor adjustments to pricing to come into effect 01 June, some both increases and decreases

Our other Supplier increases

May

Apex Tools
Westbuild
Foilboard
Hafele
ITW
Pryda
Melamine Shelving

June

Fletcher Insulation

July

Sika Australia
Porta



THANKYOU FOR YOUR ONGOING SUPPORT



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DID YOU SEE US IN THE PAPER?

Smooth solutions for lavish builds

Luxury LIVING 9

With roots stemming back to the 1960s, Versatile Mitre 10, previously known as West Ceilings and now aligned with Mitre 10, is the premier supplier for those building Perth's luxury homes.

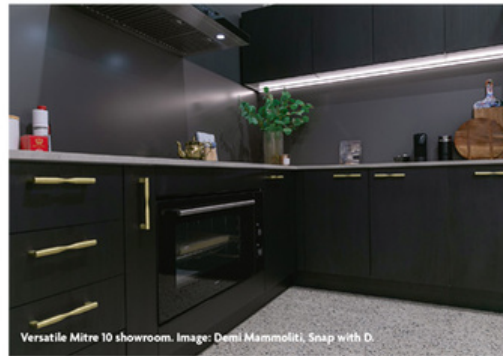
Partnering with only the most reliable and reputable brands, Versatile Mitre 10 Sales and Operations General Manager Damien Stanoevski said his team worked hard to deliver building companies products which created timeless and bold-looking homes.

"We provide solutions to pain points of your business, with reliable advice and service aiming to build long-lasting relationships with other families like our own," he said.

"Our brand is on the line every day, so we need to ensure the utmost care is taken in ensuring flow-on projects, being ahead of the supply chain and ensuring stock is always available when called for and delivered to any part of the metropolitan region and surrounds with our dedicated multi-purpose service fleet.

"Short turnaround times for delivery means most of our lines are out the next day at competitive rates, keeping costs to a minimum and lead times low."

Mr Stanoevski said builders and tradespeople could expect reliability, consistency, service and



Versatile Mitre 10 showroom. Image: Demi Mammoliti, Snap with D.

people who cared about them when working with Versatile Mitre 10.

"Our selection hub is open for builders to send their clients in to us to take the pain out of a prestart process," he said.

"We can guide them through what they are after and cater for all budgets, trends and styles.

"Our integrated delivery management systems allow for point-to-point contact with the customer and driver – the client can see deliveries in real time, their locations and what products are coming."

Offering all the latest in trends for kitchens, bathrooms, laundries and external render coatings, Mr Stanoevski said no matter what

colour a homebuilder wanted, they could tint it and make it suit the style.

Helping to deliver those luxury elements to a home, Mr Stanoevski said Versatile Mitre 10 offered a variety of choice for both building companies and new homebuilders to choose from.

"Customers will always resonate with brands they know and trends that influence them as an individual," he said.

"There are so many choices available, which can complicate the process but that is where something like our selection hub can make the process easier for anyone."

A proud family-owned business with three active generations working together and boasting more than 200 years of collective experience, Versatile Mitre 10 is a trusted name in the luxury building world.

"We are 100 per cent committed to the trade, as this is our core focus," Mr Stanoevski said. "We aim for complete customer satisfaction and aim to go over and above each time."

"We value our relationships with customers more than just the physical transaction of the product. We ensure it's a smooth process with no hiccups or issues each time."

For more information, visit www.vbp.com.au.



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www.vbp.com.au

**THE COMPLETE
BUILDING SOLUTION**

CONTACTS

Are you one of our suppliers and want to feature in our Newsletter?

Please reach out! Email us at marketing@vbp.com.au

Are you a builder looking to partner with Versatile?

Get in contact and we will be happy to help email us at versatile@vbp.com.au or call **9249 2333**

Want to give us a review?

Click the link [here](#)

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