



Versatile

MITRE 10 TradeCentre

NEWSLETTER

March 2024

VERSATILE MITRE 10 MARCH UPDATE



What's in for this month?

- A word from Damien with regards to 2024
- Updated Price Increases
- Easter customer offer
- Keep up to date and Get Social with us!

A WORD FROM DAMIEN

Roll on 2024! And the end of 2022 as a business we were hoping to see possibly some light at the end of the tunnel, fast forward 12 months and some could say it's a little brighter. Finally...

Supplier time frames have shortened up, stock availabilities have become a become less of a concern however the ever present worry of costs rising and the big I word... Inflation has made its way into conversations had with some of the customers that interact with Versatile. Projected Build time frames are starting to come back down to a manageable level as builders adapt to the changes in the industry and the only real constant struggle is the ability to secure trades. We have a large trade base here at Versatile to please reach out to the team if you are needing a trade to assist.

With this being said it has allowed the team here at Versatile to venture into different sectors of the building game. Our selection centre is live and running well, aligned with some key brands to help ensure solid supply at competitive rates. It has opened up another avenue to supply our current and valued customers first and foremost. The ability to lever off our key suppliers allows us to cater for you needs and any urgent remedies required on your job site.

Along with all our core lines that are in healthy stock at the moment our current lead times for delivery have not diminished, meaning the needs of the job site can be met in a fast and efficient manner thanks to our great team on the floor and the extensive knowledge throughout the business. With large undercover facilities here we are able to stock more of the items you need to keep the job moving when the time is called for product to be delivered to site.

The next twelve months is always hard to crystal ball gaze and predict, however based on the above its clear to see a small down turn may becoming but this isn't due to pipeline work but lack of trades becoming available. With this being said the market is also unpredictable at the moment so it could change. We are proud that we have a fast, efficient level of service to look after your projects and now with healthy stock levels and ventures into new product spaces we are confident 2024 will be a good year for you to partner with Versatile to cater for not only your current needs, but future projects with new products as we explore what is available from a trade and product perspective.

Upcoming price increases

MARCH

James Hardie, Ardex, AG Pulie, Absco Sheds,
Bremick, Bostik, ITW Proline, VBP Delivery

APRIL

VBP Plaster, BGC Plasterboard, Cockburn Cement,
Cemintel, Makita, Allegion, Midland Brick, Laminex,
BGC Fibre Cement, GTEK, Bradys Plaster

What's happening at Versatile?

We have a WIN a coffee machine campaign.
Sooo how do you win??
details below!



Versatile
MITRE 10 TradeCentre

How to WIN this Nespresso compatible coffee machine

- Purchase from one of the 3 brands Gainsborough, Lockwood or Zanda
- Total spend must be over \$500 to be eligible
- Comp from 1st of March- 28th of March, Get spending for the perfect Easter weekend addition 😊

WIN



Versatile

MITRE 10 TradeCentre

NEWSLETTER

MARCH 2024

We have our Easter Breakfast Bash coming up this month. Thursday the 28th of March come on down from 630am to enjoy some bacon and egg burgers on us- To celebrate Easter



CONTACTS

Are you one of our suppliers and want to feature in our Newsletter?

Please reach out! Email us at marketing@vbp.com.au

Are you a builder looking to partner with Versatile?

Get in contact and we will be happy to help email us at versatile@vbp.com.au or call **9249 2333**

Want to give us a review?

Click the link [here](#)

Follow us on socials

